



**1 Orwellian language**

lying or reframing  
so as to deceive or  
manipulate in order  
to gain one's own ends



**2 pronouncement**

authoritarian  
one-way message  
inequality of power  
no intention of exchange  
"I know what is best"



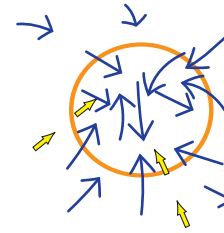
**3 polemic**

"argument is war" (Lakoff)  
i.e. Crossfire  
lack of listening  
aggression  
sparring  
use of intimidation  
efforts to discredit 'opponent',  
sometimes by any means,  
whether true or false  
one version of the truth



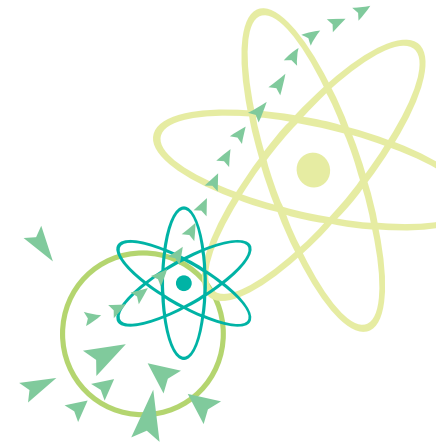
**4 debate**

implies fixed positions  
making arguments,  
point by point  
winners and losers  
right or wrong  
reasoned, logical  
efforts at "winning"  
one is chosen  
legalistic (courtrooms,  
judgments, punishments)  
lack of ambiguity



**5 discussion**

civil discourse  
give and take  
negotiation  
problem-solving  
efforts at persuasion  
conciliation  
consensus  
examination and  
"breaking apart"  
of issue  
seeing its elements



**6 dialogue**

appreciation  
of common ground  
requires conditions of trust  
based on listening  
equality  
potential for discovery  
insight  
expanded understanding  
entering the unknown  
place beyond "positions"  
erotic, like a dance  
exploration  
play  
innovation  
creativity



**silence**

avoidance  
paralysis, numbness  
distraction  
denial, secrecy  
confusion, stress  
arising from fear



**silence**

avoidance  
paralysis, numbness  
distraction  
denial, secrecy  
confusion, stress  
arising from fear



**silence**

avoidance  
paralysis, numbness  
distraction  
denial, secrecy  
confusion, stress  
arising from fear



**6a silence**

open to the unknown  
collective wisdom